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FOR IMMEDIATE RELEASE

Federal Electronics Welcomes Joel Robbins as New Business Development Manager

CRANSTON, RI — March 2025 — Federal Electronics, a leader in providing advanced electronic manufacturing services, is pleased to announce the appointment of Joel Robbins as Business Development Manager. With more than two decades of experience in sales, account management and business development within the electronics manufacturing industry, Robbins brings a proven track record of driving growth and fostering strong customer relationships.



Robbins joins Federal Electronics with extensive expertise in contract manufacturing, engineering solutions, and strategic market expansion. Throughout his career, he has successfully developed new business opportunities, built high-performing sales teams, and strengthened relationships with key clients across industries such as aerospace, defense, medical, and industrial electronics. His ability to understand customer needs and deliver tailored solutions makes him a valuable addition to the Federal Electronics team.

Prior to joining Federal Electronics, Robbins held leadership roles in business development and sales management, where he consistently exceeded revenue targets and expanded market presence. His experience includes working with high-mix, low-to-mid-volume electronic manufacturing services (EMS), printed circuit board assemblies (PCBAs), and full system integration, providing comprehensive solutions to complex manufacturing challenges.

“We are thrilled to welcome Joel Robbins to our team,” said Ed Evangelista, President of Federal Electronics. “His extensive industry knowledge, strategic vision, and customer-first approach will be instrumental in accelerating our growth as we continue to provide our customers with world-class electronic manufacturing services.”

In his new role, Robbins will focus on expanding Federal Electronics’ footprint in key markets, identifying new business opportunities, and developing strategic partnerships. His leadership will further strengthen the company’s position as a trusted EMS provider for mission-critical applications.

For more information about Federal Electronics and its manufacturing capabilities, visit www.federalelec.com or contact sales@federalelec.com.

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About Federal Electronics

Established in 1961, Federal Electronics is a leading provider of advanced Electronics Manufacturing Services (EMS), specializing in complex, mission-critical products for industries such as military/defense, industrial, and medical. With over six decades of experience, the company offers comprehensive solutions that encompass engineering, supply chain management, and manufacturing services tailored to meet the unique challenges of high reliability markets.